



AIB Life Long Insurance

Life insurance for your whole life



This product is provided by Irish Life Assurance plc.

AIB has chosen Irish Life, Ireland's leading life and pensions provider, to provide its customers with a range of pension, protection, investments and savings products. As well as offering advice when you take out a plan, AIB will also help you with any questions about your plans and offer you a financial review every year in return for the fee AIB receive from Irish Life.

Allied Irish Banks, p.l.c. is a tied agent of Irish Life Assurance plc. This means that although AIB are distributing this product, the product information in this booklet has been written by Irish Life as product provider. If you choose this product, it will be provided by Irish Life. So, any reference to 'we' or 'us' refers to Irish Life. If you have any questions, your AIB Financial Adviser will be happy to help.



AIB Life Long Insurance

Aim



To help protect your family's standard of living if you die. Or provide tax-efficient inheritance planning cover for your family. AIB Life Long Insurance is not a savings plan and will not provide a cash-in value at any stage.

Cost of Cover



The cost of your cover will stay the same throughout the term of your plan (unless you choose indexation).

Time Period



This is a whole of life plan. You will be insured for your whole life until you die, as long as you continue to pay your regular payments.

Jargon-free



Yes.

All information including the Terms and Conditions of your plan will be provided in English.

The information in this booklet was correct as at 2 December 2012 but may change.





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Introduction

This booklet will give you details of the benefits of the AIB Life Long Insurance plan. It is designed as a guide that allows us to explain the product to you in short and simple terms. There will be more specific details and rules in your Terms and Conditions booklet which you should read carefully.



Putting you first

We are committed to providing excellent customer service to you at all times, from the moment you apply for cover right throughout the life of your plan.

When you ring us, you will get straight through to the AIB service team, based in Ireland. They are on hand to answer your questions and help you when you are looking for answers. Below is just a sample of the services we offer.

Keeping it simple – clear communication

Because financial products can be complicated and difficult to understand, we are committed to using clear and straightforward language on all our communications to you. As a result, we work with Plain English Campaign to make sure all our customer communications meet the highest standards of clarity, openness and honesty.

Keeping you up to date

We are committed to keeping you informed about your plan. Because of this, every year we will send you a statement to tell you what your protection benefits are.

You can change your mind

We want to make sure that you are happy with your decision to take out AIB Life Long Insurance. If after taking out this plan you feel it is not suitable, you have 30 days to cancel the plan. If you decide to do this, we guarantee to refund any payments you have made within the first 30 days of sending you details of your plan. The 30-day period starts from the day we send you your AIB Life Long Insurance welcome pack.

European Communities (Distance Marketing of Consumer Financial Services) Regulations 2004

If a financial service or product is provided on a 'distance basis' (in other words, with no face-to-face contact), we have to give you certain information. We have included this information under various headings in this booklet, in the customer information notice at the back of this booklet, in the Terms and Conditions booklet and in your terms of business letter. All information (including the terms and conditions of your plan) will be in English.

Online services

We have a range of online services available for you.

You can check the details of your cover online by visiting www.aib.ie/lifeandpensions and logging into My Online Services. You will need a PIN, which you would have received when you started your plan. If you have lost your PIN or need a new one, contact our AIB service team on 1890 719 390.

How to contact us

If you want to talk to us, just phone the AIB service team on 1890 719 390. They can answer questions about your plan.

Our lines are open:

8am to 8pm Monday to Thursday

10am to 6pm Friday

9am to 1pm Saturday

In the interest of customer service, Irish Life will record and monitor calls.

You can also contact us in the following ways.

Email: aibserviceteam@irishlife.ie

Fax: 01 704 1900

Write to: AIB service team, Irish Life, Lower Abbey Street, Dublin 1

Any problems?

If you experience any problems, please call your AIB Financial Adviser or contact the AIB service team. We monitor our complaint process to make sure it is of the highest standard. We hope you never have to complain. However, if for any reason you do, we want to hear from you. If, having contacted the AIB service team, you feel we have not dealt fairly with your query, you can contact:

The Financial Services Ombudsman

3rd Floor Lincoln House, Lincoln Place, Dublin 2

Lo-call: 1890 88 20 90

Email: enquiries@financialombudsman.ie

Fax: 01 662 08 90

Website: www.financialombudsman.ie

AIB Life Long Insurance



Life cover

Life cover pays a lump sum to your family or personal representatives when you die. They can use this lump sum to:

- help pay for any inheritance tax bills,
- help pay off bills or the mortgage,
- help cover funeral expenses,
- give your dependents an income when they need it most.

You should be aware that there are different types of life cover plans available. Some may be more suitable for specific purposes than others. For example, decreasing cover generally protects your mortgage if you die or term life cover provides life cover for a certain term only. If you feel that one of these types of product is more suited to your needs, please speak to your AIB Financial Adviser about the excellent range of alternative plans we offer.

Why do I need life cover?

It is important to protect your family's lifestyle if you die.

State benefits are limited, and because the regular bills will still be rolling in, your family could suffer financial hardship if you die.

AIB Life Long Insurance

This plan can give you the peace of mind that, if you die, your family could be protected from any possible inheritance tax liability or it could provide a lump sum to help them financially after you are gone.

AIB Life Long Insurance is a simple straightforward plan, guaranteed throughout your life. This means that the plan will provide the level of life cover you choose for your whole life, as long as you continue making your regular payments. The cost of the plan reflects this. If you only need life cover for a certain period, perhaps one of our term cover products may be more suitable for you. Please speak to your AIB Financial Adviser about the excellent range of plans we offer.

Remember: AIB Life Long Insurance is not a savings plan and will not provide a cash in value at any stage.

Three great reasons to choose AIB Life Long Insurance:

- 1** AIB Life Long Insurance offers you guaranteed cover against the following incidents which could affect your family's future income.
 - Death
 - Terminal illness (see note below)
 - Accidental death
 - Children's death (see note below)

Note - This is not available if you are using AIB Life Long Insurance to plan for inheritance tax as these benefits could affect the plan's eligibility for inheritance tax relief Section-72.
- 2** If you do not plan ahead, your family could be faced with a difficult decision between having to sell part of their inheritance or having to borrow money to pay the resulting tax bill. If your family is likely to have to pay inheritance tax when you die, it is a good idea to protect them against this beforehand. This plan provides a tax-efficient solution to the inheritance tax your beneficiaries' may have to pay.
- 3** AIB Life Long Insurance offers you the security that your benefits and regular payments will stay the same over the course of your life. This does not apply if you choose inflation protection.

AIB Life Long Insurance – the cost

You pay for this plan by direct debit. The amount you will pay depends on:

- your age;
- your health;
- whether you smoke; and
- how much protection you want, or the value of the assets you are making inheritance tax provisions for.

The smallest amount you can pay is €15 each month. This does not include the 1% government levy (December 2012).

We include the cost of setting up and managing the plan, including sales and commission costs, in your payments.

Please see the below example for the average cost of AIB Life Long Insurance. These examples are based on non-smokers.

€400,000 AIB Life Long Insurance	Regular payments with no indexation	Regular payments if you choose indexation
Person aged 50	€465.67	€486.40
2 people aged 50 with joint life last survivor cover	€309.04	€322.73

The payments do not include the 1% government levy (charge). The payment quoted above is correct as at 21st of December 2012.

How much life cover do I need?

If you take out an AIB Life Long Insurance plan, the level of life cover you need will depend on your circumstances, how much cover you already have, and whether you need cover for the whole of your life. If you need it only for a set term, a term product may be cheaper and more suitable for you. When you are considering the cover you need, you should take account of:

- any other loans and bills;
- the income your family will need to live on;
- any funeral expenses; and
- any inheritance tax that may arise.

Will you review the payment in any way?

We'll set the level of your regular payments at the start of the plan and we guarantee that they will not change unless you have chosen inflation protection (indexation). Please see page 13 for details on inflation protection (indexation).

What happens if I miss or stop making payments?

If you stop making payments, your plan will also stop and you are no longer covered for life cover.

If you take this plan out to qualify for Section-72 inheritance tax relief, you must continue to make your regular payments and you must make them on time. If you stop making regular payments, you cannot restart the plan and your plan may no longer qualify for Section-72 relief.

Who can apply for AIB Life Long Insurance?

You can apply if you are aged between 18 & 74 and you are living in the Republic of Ireland.

What if I want to change the level of cover and the amount I pay?

This is not possible. We have kept the plan as simple as possible to keep the costs down.

Suitability snapshot

Below we have set out some important points for you to consider to help you decide if this plan is suitable for you. If you are in any doubt, you should contact your AIB Financial Adviser.

AIB Life Long Insurance could be suitable if you:

- ✓ want a guaranteed protection plan for life with payments that don't change –unless you choose the indexation option;
- ✓ have assets you want to protect against inheritance tax;
- ✓ want cover for the rest of your life (because cover is for your whole life, you may pay more for this cover and must continue to make payments even after you retire);
- ✓ only need life cover benefits; and
- ✓ are aged between 18 and 74.

AIB Life Long Insurance may not be suitable if you:

- ✗ are looking for flexible payments and the possibility to change your cover in the future;
- ✗ do not need to plan for inheritance tax;
- ✗ are looking for a plan with a cash-in value;
- ✗ want additional benefits on your plan for example, specified illness cover;
- ✗ are looking for a plan that provides cover for a set term or to cover your mortgage (you would prefer to make payments over a shorter period and because it is for a set term, you should pay less for this); and
- ✗ are not aged between 18 and 74.

AIB Life Long Insurance – your benefits explained

AIB Life Long Insurance provides different types of life cover. The one which applies to you will be shown in your policy schedule.

- Single cover – this means that the plan covers one person and we will pay out the life cover once, when that person dies.
- Dual cover- this means that both lives are covered individually. We will pay out when either of the people die. The plan will continue with full cover on the other person as long as they continue to make payments.
- Joint life, first death – this means that both lives are covered. We will pay out once, when either you or your partner die, whichever death is first. The plan will then end.
- Joint life, second death – this means we will pay the life cover when the second of the lives covered dies. After the first death of the two lives covered, payments must continue, and we will not pay any benefit.

Please note

The AIB Life Long Insurance plan provides you with cover throughout your whole life.

The cost of the plan reflects this. If you only need life cover for a set period, perhaps one of our term life cover products may be more suitable for you.

Please speak to your AIB Financial Adviser about the excellent range of other plans we offer.

The plan provides a lump-sum payment only when you die (or are diagnosed with a terminal illness).

Extra Benefits

There is a wide range of added benefits and optional benefits available with AIB Life Long Insurance and we have explained them in this section.



Added Benefits

You pay no extra cost for the benefits listed below.

Early payment if you are diagnosed with a terminal illness (see note below)

Note: Remember. This is not available if you are using AIB Life Long Insurance to plan for inheritance tax because these benefits could affect the plan's eligibility for relief from inheritance tax (section-72).

If you are diagnosed as having a terminal illness, we will pay you your benefit straight away. A terminal illness is a condition that, in the opinion of the appropriate hospital consultant and our chief

medical officer, is highly likely to lead to your death within 12 months.

If you take this plan on a 'joint life, second death' basis, the terminal illness benefit applies for the second person only.

Accidental death benefit

This is a temporary automatic benefit available while you are in the process of taking out life cover. We will pay the death benefit (up to €150,000) if you die as a result of an accident.

It covers you from the time we receive your filled-in application form, until:

- we accept your application;
- we offer special terms;
- we refuse your application;
- we postpone your application; or
- 30 days have passed;

whichever is earlier

This benefit is only applicable if you are younger than age 65. Accidental Death means death caused solely and directly as a result of an accident caused by violent, visible and external means and independently of any other cause. Once we have accepted you for life cover, this benefit will stop and your regular life cover starts. If you take this plan out on a joint-life second-death basis, the accidental death benefit applies for the second death only.

Guaranteed insurability

If you take out AIB Life Long Insurance and you then get married, become a registered civil partner, have a child, or the amount of inheritance tax your family would have to pay increases before age 65, you can ask us to set up a new life cover plan for €100,000 (or half of your original benefit, whichever is lower) without having to provide any information about your health. Please see your Terms and Conditions booklet for more information.

Children's life cover (see note below)

Note: This is not available if you are using AIB Life Long Insurance to plan for inheritance tax as these benefits could affect the plan's eligibility for inheritance tax relief (Section 72).

If you take out AIB Life Long Insurance, we also automatically cover each of your children under 21 for €6,000 life cover for as long as you are covered. During the first six months, we only cover them for accidental death. We will only pay one claim for each child no matter how many plans you have with us.

Health Lines

NurseAssist 24/7

This confidential service allows you to phone a team of trained nurses who can help you with a full range of questions or concerns you might have about your family's health.

You can call NurseAssist 24/7 on 1850 22 88 33 at any time, day or night. You will need to give them your member number, which is the same as your AIB Life Long Insurance plan number. This will be on your welcome pack.

NurseAssist 24/7 is a confidential advisory service. It is not designed to replace your doctor. The team of nurses will not have access to your plan details or application form.

Women's Health Centre

The Women's Health Centre is a confidential help-line so that you can speak directly to a team of experienced and professionally trained midwives and nurses about any number of female health queries like:

1. Menstruation and fertility
2. Pregnancy
3. Cancer prevention
4. STI's
5. Osteoporosis and menopause

Call the Women's Health Centre on 1850 22 88 33. You will need to give them your member number (which is the same as your AIB Life Long Insurance plan number). This will be on your welcome pack. The nurses will not have access to your plan details or application form.

The Women's Health Centre is an advisory service. It is not designed to replace your doctor.

Optional benefits

You will pay an extra cost for this benefit.

Inflation protection (indexation)

This option allows you to increase your cover every year (to keep in line with the cost of living). And, you do not have to provide evidence of your health. This is often called 'indexation'.

Why do I need inflation protection?

This option protects the real value of your cover as time passes. If you do not take this option, your cover will stay the same throughout the term of your plan.

How inflation protection works

- You will have to pay an extra charge for this benefit. This extra charge will depend on your age and how long you take your plan out for.
- At the moment the amount you are covered for will increase by 5% a year. Your payment will go up by 8% each year, on your policy anniversary, to reflect the extra cover and the fact that you are older.
- If you refuse this option two years in a row, we will not offer you any further increases.
- If chosen, indexation will stop at age 75, or in the case of a joint/dual life case when the oldest life reaches age 75.

Planning for inheritance tax: AIB Life Long Insurance



The tax information and details in this section were correct as of December 2012.

What is inheritance tax?

Inheritance tax is paid when someone inherits money, property or other assets. It is normally paid very shortly after the death of the person they are inheriting the assets from.

In general, anyone who inherits money, property or other assets (with a value over a certain amount) from you when you die may have to pay inheritance tax. Your husband, wife or registered civil partner will not have to pay inheritance tax when you die. The amount of tax will depend on:

- the value of their inheritance;
- previous gifts or inheritances they have received; and
- their relationship to you.

If you do not plan ahead, your family could be faced with a difficult decision between having to sell part of their inheritance or having to borrow money to pay the tax bill. If your family is likely to have to pay inheritance tax when you die, it is a good idea to protect them against this beforehand.

The inheritance-tax rate and tax-free threshold amounts

Most individuals will pay inheritance tax at 33% on the value of any inheritance over a certain amount. The threshold, or amount that a beneficiary can inherit tax-free, depends on their relationship to you.

Below are the amounts from December 2012.

Group	Relationship to Disposer	Group Threshold 2012
A	Son/Daughter	€225,000
B	Parent*/Brother/ Sister/Niece/ Nephew Grandchild	€30,150
C	Relationship other than Group A or B	€15,075

The plain English Crystal Mark does not apply to this table.

*In certain circumstances a parent taking an inheritance from a child can qualify for the Group A threshold. For more information please log on to <http://www.revenue.ie/en/tax/cat/giftinheritance.html>

Paying tax

Your beneficiaries will normally have to pay tax shortly after your death. Unpaid tax attracts interest at a rate of about 8% a year.

Are there any tax reliefs or exemptions available to reduce the tax which has to be paid?

Yes, there are. The most important relief is the 'spouse exemption' which was introduced in the 1985 Finance Act. Then as a result of the changes in the Finance (No 3) Act 2011, this spouse exemption was extended to registered civil partners. So, your husband, wife or registered civil partner will not have any inheritance tax to pay when you die.

The 1985 Finance Act also introduced an exemption on the proceeds of life-assurance plans to encourage people to plan for paying inheritance tax. If a life-assurance plan is put in place to cover the tax, the Revenue will not charge inheritance tax on the plan proceeds if the money is used to pay any inheritance tax which may arise when the lives covered under the plan die. However, certain conditions must be met.

Other reliefs and exemptions have been introduced over the years, mainly to encourage private enterprise and to prevent families from having to sell, for example, a family farm or business, or indeed the family home in certain circumstances.

- Agricultural relief – the taxable value of farmland, buildings and stock can be reduced by 90% depending on certain conditions, including that the beneficiary is a qualifying farmer and keeps the property for six years.

- Business relief – can provide a similar reduction of 90% in the taxable value of businesses or private companies, if both the business and the beneficiary meet certain qualifying conditions.
- Family home – this exemption will apply in relation to gift and inheritance tax on the value of a 'property', but only if the beneficiary meets a number of conditions.

What assets is inheritance tax charged on?

All assets are taken into account. This includes:

- the family home;
- a second home, for example, a holiday home or investment property;
- the value of all investments, including cash, pension and life-assurance benefits;
- personal property, for example, house contents, jewellery and so on.

The personal representatives of the person who has died must list all the assets and liabilities (what is owed) of the estate and fill in a tax return for inheritance-tax purposes.

Example

The problem:

John and Mary Browne are both age 50. They have two children, Mark 25, and Anne 23.

John and Mary have both made their wills so that when the first person dies everything goes to the survivor. When both John and Mary have died, all their assets will be divided equally between their two children.

List of assets	€
Family home	€950,000
Investment property	€800,000
Pension scheme	€150,000
Cars	€40,000
House contents	€60,000
Total	€2,000,000

What is the likely inheritance tax that the children will have to pay if both parents die tomorrow in an accident?

Based on the current value of their assets, the value of each child's inheritance is €1,000,000. Assuming both Mark and Anne can take advantage of the full €225,000 threshold, they will each pay tax at 33% on €775,000. So the total inheritance tax bill following the death of John and Mary Browne could be €511,500.

The solution:

To cover the tax bill, John and Mary could take out Life Long Insurance (Inheritance Plan) with life cover of €511,500 to be paid after they both die when Mark and Anne inherit their assets.

The cost of the plan based on the couple's current age, and assuming that they both don't smoke, is about €393.80 a month to provide longterm cover. This quote is based on a joint life last survivor plan. Quote does not include the 1% government levy (December 2012).

The cost works out at less than 1% a year of the estimated tax bill. Remember the money paid out from Life Long Insurance (Inheritance Plan) will be exempt from inheritance tax, if it is all used to pay inheritance tax!

How can AIB Life Long Insurance (Inheritance Plan) give me the protection I need?

We have designed AIB Life Long Insurance (Inheritance Plan) to help you to provide the funds for your family to pay inheritance tax in a tax efficient way when you die. The plan will provide a cash payment when you die which your family can use to pay any tax bill that might arise at that stage.

Your beneficiaries will not normally have to pay inheritance tax on the AIB Life Long Insurance (Inheritance Plan) cash payment once they use it to pay inheritance tax (as defined in Section 72, CAT Consolidation Act 2003). The following example shows the possible tax advantage in taking out AIB Life Long Insurance (Inheritance Plan).

Type of plan	Sum assured	Potential inheritance tax	Benefit to estate/family
Standard life cover	€250,000	€82,500	€167,500
Section 72 Life Long Insurance	€250,000	€0	€250,000

Personal or family protection

You can arrange the plan to pay out when you die (single life) or to pay out only when both you and your husband, wife or registered civil partner dies (joint-life second death).

The joint-life option is commonly used for family situations, along with a joint-life last-survivor will. This means inheritance tax will only arise when your children inherit after you and your husband, wife or registered civil partner, both die.

If you arrange the plan on the lives of both yourself and your husband, wife or registered civil partner, we will not make any payment when the first person dies. The premium must continue to be paid, and we will pay out on the second death.

We recommend that you take your plan out 'in trust' for your next of kin. This means that we pay the benefit quickly and in line with your wishes. As a result, you will need to fill in a trust application as well as our normal application for protection.

What is a trust?

A trust is a legal document which allows your plan to be held for the benefit of certain people or 'nominated beneficiaries' - normally your next of kin. The person who holds the plan and looks after all dealings with us in relation to the plan is called a trustee. Under our trust, you or you and your husband, wife or registered civil partner (in the case of a joint plan) are the trustees while you are alive. On the trust you can choose someone to take over as trustee when both lives assured are dead.

Do I have to put the plan in trust?

You don't have to put the plan in trust. But to make sure that you can formally benefit from the tax relief of AIB Life Long Insurance (Inheritance Plan), Revenue recommend the plan is either issued in trust or that you say in your will that the plan benefits should be used to pay inheritance tax for your dependants. Although we provide standard trust forms, we recommend that you get professional advice when planning for inheritance tax and dealing with your estate.

How much inheritance tax protection do I need?

The level of inheritance-tax protection you need and whether you need a single or joint-life plan will depend on the size of your estate, who you plan to inherit your assets, and when they are likely to inherit.

The person advising you about this plan can help you decide on the level of cover and type of plan you need. The value of your assets may go up or down. However, your AIB Life Long Insurance (Inheritance Plan) level can only be based on the estimated value of the assets at the time you decide to take out this cover. You cannot change your AIB Life Long Insurance (Inheritance Plan) in the future. So, if the cover amount is higher than the amount of inheritance tax your beneficiaries will have to pay inheritance tax on any extra.

The payments are guaranteed to stay the same

At the beginning of your plan, we can quote you the estimated cost to provide inheritance tax protection. Your regular payment level is set at the start of the plan and is guaranteed not to change throughout unless you have chosen inflation protection (indexation). Please see page 13 for details on inflation protection (indexation). Together with your AIB Financial Adviser you decide what regular payments you can afford based on your needs.

Remember that we have designed AIB Life Long Insurance (Inheritance Plan) to provide a lump-sum payment on death only. We do not pay other benefits in any circumstances.

The plan does not have a cash-in value at any stage.

Important note

Revenue conditions

The benefit of using AIB Life Long Insurance (Inheritance Plan) is that your beneficiaries will not have to pay inheritance tax on the plan proceeds in certain circumstances. To benefit from this generous tax exemption, the plan must, at all times, meet certain conditions laid down by the Revenue Commissioners. For example, some of the conditions relate to substantially increasing or reducing the level of payments you make into the plan or not making your payments on time. If you have any questions on these conditions, you should contact your AIB Financial Adviser or talk to us.

Main Revenue conditions

- To qualify for Section-72 relief, the person covered under the plan must also make the regular payments and must make them on time.
- The level of protection or cover on the plan normally must be at least eight times the value of the regular payments being made each year.
- A joint-life plan can only be taken out by a married couple or registered civil partners.
- You must continue to make regular payments for at least eight years.

- If you stop making regular payments, even after the eight-year period, you cannot start them again.
- If your payments double or halve in any continuous eight-year period, in certain circumstances, your plan may no longer qualify for Section-72 relief.

A guide to making a claim



In the unfortunate event that you or your family have to make a claim, this section shows you the best way to go about it.

What happens after I apply for AIB Life Long Insurance?

We assess all applications to see if we think you are an acceptable risk. Your answers to the various questions on our application form give us the information we need to decide whether to accept your application. We have already said how important it is to tell us everything relevant when answering the questions.

We accept most applications after assessing the application form alone. However, if you have a history of ill health or you want a high level of cover, we may need a report from your doctor. Once you have signed the application form, you have given us your permission to ask for this report. The report is filled in by your doctor using your records and will include details of your visits, results of any investigations, current medication and habits such as smoking, drinking or taking drugs. The fact that we may get a report does not mean you must not give us full information on the application form. In a small number of cases you may also need to have a medical examination with a doctor we choose.

We keep in strict confidence all the information we receive. If we accept your application, we will send you:

- a letter which will give you information about your plan;
- your Terms and Conditions booklet;
- your plan schedule setting out how much you need to pay and what cover you have;
- a summary of the medical information in your application form; and
- a detailed customer information notice which gives you extra information about the plan.

When you receive these, you should make sure that the details in them are correct and that you are happy with the plan. Remember that your AIB Life Long Insurance plan is a long-term commitment. You have 30 days after we send you this information to cancel the plan. If you decide to do this, we will refund any payments you have made.

Making a claim

- If you die and your personal representatives (usually your family, but your personal representatives refers to anyone named in your will) need to make a claim, they should contact your AIB Financial Adviser or the AIB service team on 1890 719 390. We will send them a claim form and explain what to do.
- We will always need a filled-in claim form, the plan schedule, and the original death certificate. In some circumstances, we will need a certified copy of the will and grant of probate. If there is no will, we may need letters of administration.
- It is our policy to start paying interest on any life cover claim from two months after the date of death. This is in line with industry standards.
- When we receive all the documents and information we need, we will normally make a payment within five days. If our payment is delayed, as a gesture of goodwill, we will pay interest from the date of death rather than from two months after the date of death.
- If your benefit has been legally transferred to your mortgage lender, we will pay the benefit to the lender. We do not pay any extra claim amount to cover the level of interest built up on a mortgage between the date of your death and the date we settle the claim.

Who will receive the benefit when I die?

AIB Life Long Insurance

We pay the benefit to your personal representatives.

AIB Life Long Insurance (Inheritance Plan)

If the plan has been set up under trust (as recommended) we will pay the benefit to the trustees who will then be responsible for passing it on to your beneficiaries. Your beneficiaries then use the money to pay their inheritance tax. If there is no trust, we pay the benefit to your personal representatives in line with your will. This assumes that you say in your will that the benefit from the plan is to be used to pay inheritance tax for some or all of your next of kin. If you do not state this specifically either in your will or by setting up a trust, the benefit could be seen as another taxable inheritance and added to the total tax bill.

Situations where we will not pay a claim

We have listed a summary of these situations below.

- We may refuse to pay a claim if you have given incorrect information or did not tell us something that would have affected our assessment of your application when you first took out the plan. You must tell us, on your application form, everything relevant about your health, occupation, hobbies and pastimes. If you do not and you make a claim, we may not pay your benefit. We will send you a summary of the medical information in your

application form. You should check this to make sure that you have answered all the health questions accurately.

- We will not pay life cover benefit if your death is caused by suicide, or being executed in a foreign country, within a year of the plan starting.
- We will only pay accidental death benefit and terminal illness claims if you were living in the European Union, Australia, Canada, New Zealand, Norway, South Africa, Switzerland or the United States of America. If you move outside of these countries, you must let us know immediately so that we can decide whether your benefits should continue.
- We will not pay the benefit if the accidental death is caused by you taking part in any of the following activities. Abseiling, bobsleighbing, boxing, caving, flying (except as a paying passenger on a public airline), hang-gliding, horse racing, motor-car and motor-cycle racing or sports, mountaineering, parachuting, potholing, powerboat racing, rock climbing or scuba diving.

Will any tax have to be paid on the benefits?

Usually tax does not have to be paid on life cover benefits but in some circumstances tax may have to be paid on life cover. For example, when you die, the life cover is paid to your estate and may be seen as another taxable inheritance and added to the total tax bill. This means your beneficiaries may have to pay inheritance tax on the proceeds from the plan.

However, if you are taking out the plan as AIB Life Long Insurance (Inheritance Plan), the aim is that your beneficiaries will use the money from the plan to pay their inheritance tax bill. If the amount paid under the AIB Life Long Insurance (Inheritance Plan) is greater than the inheritance tax liability then they may have to pay inheritance tax on the extra amount. Please see the Inheritance planning section of this booklet for more details. We recommend you get independent tax advice from your accountant or tax adviser.

We will collect any levies (charges) set by the Government. The current government levy on life assurance plans is 1% (December 2012).

Customer information notice - CIN



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Introduction

This notice is designed to highlight some important details about the plan and, along with the AIB Life Long Insurance booklet, is a guide to help you understand your plan. Full details on the specific benefits and options that apply to you will be contained in your plan schedule, Terms and Conditions booklet and personalised customer information notice which you will receive when the contract is in place. You should read these carefully when you receive them as certain exclusions and conditions may apply to the benefits and options you have selected.

Any Questions?

If you have any questions on the information included in this customer information notice you should contact your AIB Financial Adviser or your insurer Irish Life, who will deal with your enquiry at our AIB service team, Irish Life, Lower Abbey Street, Dublin 1.

A. INFORMATION ABOUT THE POLICY

1. MAKE SURE THE POLICY MEETS YOUR NEEDS!

The AIB Life Long Insurance plan is a regular payment whole of life assurance plan. The plan provides life cover only. If you opt for the indexation option the level of benefits will automatically increase each year. The payment you make will also increase each year. Currently, the rate of increase for benefits is 5% each year and the rate of increase for the payment is 8% each year. If chosen, indexation will stop at age 75, or in the case of a joint/dual life case when the oldest life reaches age 75.

You are entering into a commitment to make a regular payment over a relatively long term. Unless you are fully satisfied as to the nature of this commitment having regard to your needs, resources and circumstances, you should not enter into this commitment.

Your AIB Financial Adviser must indicate whether paragraph a) or paragraph b) below applies.

- a. This plan replaces in whole or in part an existing plan with Irish Life, or with another insurer. Your AIB Financial Adviser will advise you as to the financial consequences of such replacement and of possible financial loss as a result. You will be asked at the beginning of your application form to confirm this in writing. Please ensure that you have completed this section of the form and that you are satisfied with the explanations provided by your AIB Financial Adviser before you complete the rest of the application form.
- b. This plan does not replace in whole or in part an existing plan with Irish Life or with any other insurer.

2. WHAT HAPPENS IF YOU WANT TO CASH IN THE POLICY EARLY OR STOP PAYING PREMIUMS?

The plan does not acquire a cash or surrender value at any stage.

If you stop making payments, all cover under the plan will end and we will not refund any of your payments.

3. WHAT ARE THE PROJECTED BENEFITS UNDER THE POLICY?

The following payment and benefit details are for a typical AIB Life Long Insurance plan. The figures will obviously vary based on each individual's personal details. The payment quoted below is correct as at 21st December 2012. Figures for your specific plan details will be shown in your customer information notice in your welcome pack. The figures below are based on the following details:

Protection Benefits: Life cover of €80,000
Cover is on a dual life basis.

Lives Covered: Male non-smoker aged 57 next birthday.
Female non-smoker aged 55 next birthday.

Payments: €246.98 per month payable by direct debit.
No indexation option has been selected.

Term: This is a whole of life plan.

All figures are exclusive of the 1% government levy.

The plan provides protection benefits for the remainder of your lifetime as long as you continue to make payments. The plan does not acquire a cash or surrender value at any stage.

ILLUSTRATIVE TABLE OF PROJECTED BENEFITS AND CHARGES

	A	B	C	D	$E = A + B - C - D$
Year	€	€	€	€	€
	Total amount of premiums paid into the policy to date	Projected investment growth to date	Projected expenses and charges to date	Projected cost of protection benefit to date	Projected policy value before payment of taxation
1	2,964	0	2,506	458	0
2	5,927	0	4,956	972	0
3	8,891	0	7,346	1,546	0
4	11,855	0	9,679	2,176	0
5	14,819	0	11,940	2,879	0
6	17,782	0	14,118	3,665	0
7	20,746	0	16,233	4,513	0
8	23,710	0	18,250	5,459	0
9	26,674	0	20,176	6,498	0
10	29,637	0	21,981	7,656	0
11	32,601	0	23,653	8,948	0
12	35,565	0	25,164	10,400	0
13	38,529	0	26,510	12,019	0
14	41,492	0	27,635	13,858	0
15	44,456	0	28,552	15,904	0
16	47,420	0	29,241	18,179	0
17	50,384	0	29,588	20,796	0
18	53,347	0	29,645	23,703	0
19	56,311	0	29,645	26,666	0
20	59,275	0	29,645	29,630	0

The payment made throughout the term of the plan includes the cost of the protection benefits, and all charges, expenses, intermediary remuneration and sales remuneration associated with your plan.

The charges shown in column C include the cost of intermediary/sales remuneration incurred by Irish Life, as described in section 4. The payments shown exclude any taxes or government levies that may be payable.

4. WHAT INTERMEDIARY/SALES REMUNERATION IS PAYABLE?

The level of intermediary/sales remuneration shown is based on the typical plan outlined in section 3 above. The figures will vary based on the exact plan details in each case. Figures for your specific plan details will be shown in your welcome pack.

ILLUSTRATIVE TABLE OF INTERMEDIARY/SALES REMUNERATION

Year	€	€
	Premium payable in that year	Projected total intermediary / sales remuneration payable in that year
1	2964	3319
2	2964	0
3	2964	1037
4	2964	0
5	2964	0
6	2964	1037
7	2964	89
8	2964	89
9	2964	89
10	2964	89
15	2964	89
20	2964	89

The projected intermediary/sales remuneration shown above includes the costs incurred by Irish Life in relation to the provision of sales advice, service and support for the plan. These costs are included in the plan charges set out in column C of the illustrative table of projected benefits and charges in section 3.

5. ARE RETURNS GUARANTEED AND CAN THE PREMIUM BE REVIEWED?

The payment is guaranteed to provide protection cover for the remainder of your lifetime, assuming no changes to your payment or benefits (other than indexation increases if selected).

6. CAN THE POLICY BE CANCELLED OR AMENDED BY THE INSURER?

We may cancel your plan if you stop making payments.

You must provide any information or evidence which we need to administer the plan.

If we receive evidence that your date of birth as shown on your application form is incorrect, we will adjust the benefits appropriately or we may end your cover and refuse to pay any claim.

We may end your cover and refuse to pay a claim if you do not give us information (or if you give us incorrect information) regarding an illness or condition that will affect our assessment of your application for this plan. If that information is not true and complete or if we do not receive all relevant information, we may end your cover and refuse to pay any claim.

If this happens you will lose all rights under the plan and we will not refund your payments. Relevant information includes anything that a reputable insurer might regard as likely to influence the assessment and acceptance of your application. We will provide a

copy of the information you gave us in your application or any other forms that you have filled in for us if you ask.

7. INFORMATION ON TAXATION ISSUES

Under current Irish law (November 2012) tax does not usually have to be paid on life cover, but in some circumstances tax may be due. For example, if the life cover is paid to your estate, your beneficiaries may have to pay inheritance tax (there is no inheritance tax due on an inheritance between a married couple or registered civil partners).

Any taxes or levies imposed by the government will be collected by Irish Life and passed directly to the revenue commissioners.

Where the plan is owned by a company or where payments are made by anyone other than the legal owner of the plan, for example from a company or business account, there may be tax implications. In these circumstances we recommend that a financial advisor be consulted regarding any possible taxation implications.

If you wish, you can apply to have this plan effected and approved by the Revenue Commissioners under Section 72 of the Capital Acquisitions Tax (CAT) Consolidation Act 2003. If the plan is approved by the Revenue Commissioners it is intended to pay certain inheritance tax arising when the last remaining life covered dies without any additional inheritance tax arising on the proceeds of the plan.

If approved under Section 72, Inheritance Tax will not be payable on the benefit to the extent that the proceeds are used to pay allowable

inheritance tax. If any of the benefit is not used to pay allowable inheritance tax then the beneficiaries may have to pay inheritance tax on that amount of the death benefit. There is no inheritance tax due on an inheritance between a married couple or registered civil partners.

To avail of this relief, the plan must be approved by the Revenue Commissioners at the outset. It is not possible to gain Section 72 status for your plan at a later date.

Please contact your AIB Financial Adviser or Irish Life if you do not fully understand the likely tax treatment of any benefits payable in connection with your AIB Life Long Insurance plan.

LOSS OF SECTION 72 STATUS

The exemption from inheritance tax outlined will only apply if the plan continues to qualify as a Section 72 plan. The plan could lose its Section 72 status in certain circumstances. These are outlined in the Terms and Conditions booklet.

IF SECTION 72 STATUS IS LOST IT CANNOT BE REINSTATED.

Please contact your AIB Financial Adviser or Irish Life if you do not fully understand the likely tax treatment of any benefits payable in connection with your AIB Life Long Insurance plan, or if you are unsure if any changes you wish to make to the plan might jeopardise its Section 72 status.

However, we recommend that you seek independent tax advice in respect of your own specific circumstances.

8. ADDITIONAL INFORMATION IN RELATION TO YOUR POLICY

What are the benefits and options provided under this plan?

LIFE COVER

If there is one life covered named on the plan schedule (single life basis), we will pay the life cover shown on the plan schedule plus any increase due to indexation when the life covered dies. The plan will then end.

Where there are two lives covered named on the plan schedule the plan will have been sold on either a dual life, joint life first death or joint life second death basis. The plan schedule will specify the basis the plan has been written under.

- If the plan has been sold on a dual life basis, we will pay the life cover shown for each life on the plan schedule plus any increase due to indexation when each of the lives covered die. The plan will not end until both lives have died and a death benefit has been paid on each death. When a life covered dies, payments must continue until the death of the remaining life covered.
- If the plan has been sold on a joint life first death basis, we will pay the life cover shown on the plan schedule plus any increase due to indexation when the first death of the lives covered occurs. The plan will then end even though one life is still alive.
- If the plan has been sold on a joint life second death basis, we will pay the life cover shown on the plan schedule plus any increase due to indexation when the second death of the lives

covered occurs. After the first death of the two lives covered, payments must continue, and we will not pay any benefit.

If, at any stage, you choose to reduce your life cover and payment, the amount we pay on death will be reduced accordingly. If you have taken out this plan for the purposes of paying inheritance tax due on the death of the life covered or on the event of the second death if taken out on a joint life second death basis, and this plan has been approved by the Revenue Commissioners under Section 72 of CAT Consolidation Act 2003 then it is not possible to reduce your benefit amounts or payments at any stage. Reducing your benefits could result in your eligibility for relief your Section 72 being lost.

ACCIDENTAL DEATH BENEFIT

We will pay the death benefit (to a maximum of €150,000) on accidental death between the time the application is received by Irish Life (together with a completed direct debit) and the earlier of the following:

- the day of the final underwriting decision if terms are being offered
- the day of the underwriting decision if we are declining or postponing cover
- 30 days from the date we receive the application

For this benefit, "Accidental Death" means death caused solely and directly as a result of an accident caused by violent, visible and external means and independently of any other cause.

THERE ARE THE FOLLOWING RESTRICTIONS:

- The benefit payable is subject to the lower of the life sum assured or €150,000
- The benefit is subject to a maximum entry age of 64
- Exclusions apply around the nature of the death e.g. suicide or intentional self-inflicted injuries causing death are excluded. There are further details of the exclusions in the Terms and Conditions booklet.

GUARANTEED INSURABILITY

Guaranteed Insurability is an option we offer on all AIB Life long Insurance plans and is a way of increasing your life cover without having to provide evidence of health.

This is an automatic additional benefit. If cover has not ended, you can ask us to set up a new plan for the lesser of:

- 50% of the original benefit amount at the start date of your plan or
- €100,000

without having to provide evidence of health, within three months of one of the life events described below occurring.

This option can be exercised after any of the following life events:

- Marriage or entering into a registered civil partnership
- Increase in CAT liability

- Birth (or adoption) of a child.

The maximum number of times you may exercise this option is twice. The cost of the new plan will be based on the terms applying at that time. You will need to provide independent proof of the increase in CAT liability, marriage, registered civil partnership or birth before we can set up the new plan. You must ask for a new plan under this option within three months of the marriage, registering of the civil partnership, birth or date of the increase in the CAT liability.

Exclusions apply to this option which you should be aware of. There are further details of these exclusions in the Terms and Conditions booklet.

WHAT IS THE TERM OF THE CONTRACT?

The plan provides protection benefits for the remainder of your lifetime as long as you continue to make payments.

ARE THERE ANY CIRCUMSTANCES UNDER WHICH THE PLAN MAY BE ENDED?

We may cancel your plan if you stop making payments.

IS THERE AN OPPORTUNITY TO CHANGE YOUR MIND?

You have an opportunity to cancel this plan if you are not satisfied that the benefits meet your needs. You may do this by writing to the AIB service team at Irish Life within 30 days of the date we send you the details of your plan. On cancellation all benefits will end and Irish Life will refund your payments.

LAW APPLICABLE TO YOUR PLAN

Irish Law governs the plan and the Irish Courts are the only courts that are entitled to settle disputes.

WHAT TO DO IF YOU ARE NOT HAPPY OR HAVE ANY QUESTIONS?

If for any reason you feel that this plan is not right for you, or if you have any questions, you should contact AIB service team, Irish Life, Lower Abbey Street, Dublin 1 who will deal with your enquiry. Our AIB service team also operate an internal complaints procedure and any complaints you may have will, in the first instance, be fully reviewed by them. If you feel we have not dealt fairly with your complaint, you should contact the Financial Services Ombudsman at 3rd Floor, Lincoln House, Lincoln Place, Dublin 2.

B. INFORMATION ON SERVICE FEE

There are no charges payable to Irish Life other than those set out in your table of benefits and charges and in your Terms and Conditions booklet.

C. INFORMATION ABOUT THE INSURER/INSURANCE INTERMEDIARY/SALES EMPLOYEE

INSURER

The AIB Life Long Insurance plan is provided by Irish Life Assurance plc, a company authorised in Ireland. Irish Life Assurance plc is regulated by the Central Bank of Ireland. You can contact us at AIB service team, Irish Life, Lower Abbey Street, Dublin 1, by telephone at 1890 719 390, by fax at 01 7041900, and by e-mail at aibserviceteam@irishlife.ie. In the interest of customer service, Irish Life will record and monitor calls.

INSURANCE INTERMEDIARY

The AIB Financial Adviser should insert details of their name, legal status, their address for correspondence and a contact telephone number/fax number or e-mail address and where relevant, the companies with whom agencies are held.

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No delegated or binding authority is granted by Irish Life to your AIB Financial Adviser in relation to underwriting, claims handling or claims settlement.

D. INFORMATION TO BE SUPPLIED TO THE POLICYHOLDER DURING THE TERM OF THE INSURANCE CONTRACT

We at Irish Life are obliged by law to tell you if any of the following events occurs during the term of your contract:

- we change our name;
- our legal status changes;
- our head office address changes;
- an alteration is made to any term of the contract which results in a change to the information given in paragraph A(8) of this document.



We all want to do our bit for the environment. That's why AIB has created 'Add more green', a range of environmentally-friendly initiatives that will help us and our customers create a greener world. Even something as simple as signing up for eStatements can make a huge difference. Find out how you can help add more green at www.aib.ie/csr

Terms and conditions apply. If you have any questions, please contact your AIB Financial Adviser in your local branch or call the AIB service team at Irish Life on 1890 719 390. In the interest of customer service, Irish Life will record and monitor calls. Irish Life Assurance plc, Registered in Ireland number 152576, Vat number 9F55923G.



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